

Deep Run Board of Directors Meeting

8:00 p.m. - May 14, 2024

Deep Run Clubhouse

Attendees (In Person): Bill Van Sant (President); Morgan Roller (Vice President Administration); Dan Shollenberger (Vice President Operations); Megan Miller (Treasurer); Melanie Rush (Secretary); Michelle Bogle (Administrator); Ryan Alderfer (Baseball President); Evan Lowery (Baseball Intramural Commissioner); Brent Alles (Travel Softball Commissioner); Scott Holbert (Travel Soccer Commissioner); Jeff Tiemann (Connie Mack Commissioner); Kevin Fischer (Incoming Intramural Boys/Girls Soccer Commissioner)

Guest: BJ Gibbons – Sponsor Jawn

<u>Attendees (Virtual):</u> Myles Bartos (Intramural Boys/Girls Soccer Commissioner); Sarah Prebis (Girls Lacrosse Commissioner); Ryan Krout (Travel Softball Co-Commissioner)

1. Sponsor update from BJ Gibbons of Sponsor Jawn

- Currently have 67 sponsorships: 22 are new; 54 are paying (others are already paid)
- Earning \$38,000 in sponsorships now compared to \$22,000 last year
- Sponsor Jawn fee is 20%
- Sign vendor has been changed (\$500 in club cost to buy a sign in the past; Currently \$175)
- Recommendation to touch base with sponsors at least once per year and to offer premium banners and bundles

- Discussed using less durable signs and replacing every three years as well as leaving them up year round
- Need dedicated club contact for sponsorships
- Dollar Dog Night sponsorship option
- Kick wall sponsorship option
- Scoreboard sponsorship option
- Dine & Donate sponsors could be encouraged to purchase a banner as well
- Monitor that the complex does not have too many signs; Look into other options for sponsorship
- Review of older signs around complex to determine if they are still current sponsors

2. Approval of April Minutes: All

 Motion to approve April minutes made by Scott Holbert and seconded by Morgan Roller. All voted yea.

3. Key Administrative/Complex Updates: Michelle Bogle and Board

A. General Update

- Runaround baseball hats for sale
- Deep Run beanies available; Possibly distribute to commissioners
- Fluctuations in dumpster invoices; Michelle spoke to Republic to correct
- Problems with public dumping at the complex; "No Public Dumping" signs installed; Reviewing camera footage where available
- Payments continue for the copy machine in the clubhouse; Will be owned in March 2025
- Club in possession of CPR kits from Wegman's
- Scheduling for team building use starting in July

B. Snack Stand

- Approximately \$8,000 profit in April
- Looking into a plan for the fall; Sarah Prebis getting information on Little's running it and paying the club rent
- Slushie machine remaining in the snack stand for the summer
- Field of Dreams may use club inventory and vendors
- Discussed when the snack stand will be closed for the spring and packing/cleaning prior to summer camp

C. John Cardacin Event

- Sunday, May 19 at 11:00 a.m.
- Set-up beginning at 10:00 a.m.
- 60 alumni are scheduled to attend
- Memory board being created
- Bracelets will be distributed
- Tom Mott to hang plaque
- Reserved parking for Cardacin family
- Water, doughnuts and soft pretzels will be served
- Potted plants will decorate the pavillion
- Speakers, microphone and cords coordinated
- Deep Run representatives, former coaches, etc. scheduled to speak

D. Hilltown Township Meeting

- Bill Van Sant had positive meeting with township leadership
- · Discussed using currently unused fields
- \$900,000 in funds from Covid needs to be allocated by the end of the year
- Possible uses of funds for Deep Run include light installation, bathrooms, parking lot, and a turf field at Fairhill (or at least making the field usable for multiple sports)

E. <u>Insurance Renewal</u>

- Club renewing current coverage; Premium up a couple hundred dollars
- Discussed whether or not incidents related to dogs are covered under our current policy; Believe club has broad liability coverage; Bill Van Sant to confirm

F. Picnic Table Order for Pavilion

- Ace Hardware and Home Depot contacted regarding picnic table donations but no substantive response received
- Discussed picnic table sponsorship
- Suggestion made for the club to purchase picnic tables and be reimbursed by donations/sponsors when they come in

G. Incident Report Review

Report is completed for any incident that occurs at the Deep Run complex

 Incident report is available on the website for anyone to complete when necessary

H. Bylaws - Update

- Committee formed to review bylaws and bring suggestions to the board
- Myles Bartos, Jeff Tiemann, Nicole Boytin and Melanie Rush on committee; Looking into club member with legal background to consult/advise

4. <u>Treasurer's Report</u> – Megan Miller

A. April Financials

- Club checking account balance is \$143K
- Club Capital Improvement account is also at \$54K and growing considerably over last year which was \$21K
- \$700 a month going into Capital Improvement account; Can consider increasing this next year to \$1,000 or \$1,500 (Capital Budget Scenarios)
- Girls Lacrosse balance is getting slightly low; Ensure this is being closely monitored.
- Hardship Account is at \$900; Funds available to allocate to a family in need.
- Sponsor Income is at just under \$33K; 2023 was at \$20K
- Concession Stand Income is currently at \$15K.
- County Line Fence estimates added to the Capital Budget for future planning.
- Capital Budget Spreadsheet Megan to build this more to see where club needs to be for Monthly Capital transfers; Board and commissioners to begin thinking over the next few months about what will need to be added to this budget.
- Registration Comparison spreadsheet prepared
- Michelle Bogle and Megan Miller to coordinate report availability for Megan
- Working on availability of sport specific cash flow reports

5. Operations/Field Update Dan Shollenberger and board

A. Tree Work Progress Update

- Major work completed
- Bill Metz located one large branch on a tree that should be removed

Arborist treating trees June 8

B. Fence Work Progress Update

County Line Fence work completed

C. Pole Barn Work Progress Update

Contractor to begin work as soon as he is available; Looking for a free day

D. Softball Dugout Progress Update

- Project completed
- Benches are low

E. AAA Field Drainage Update

Project ongoing (summer)

F. Quickball Field

• Adding stone to field completed

G. Scoreboard Repairs

Controller is in

6. Commissioner Reports

A. <u>Soccer (Intramural/Travel)</u> – Myles Bartos, Kevin Fischer, and Scott Holbert

- Request for financial assistance received from a travel soccer family;
 Application properly completed
- Motion made by Ryan Alderfer and seconded by Megan Miller to provide \$200 in assistance; All voted yea
- Reviewed job description and compensation for Director of Coaching position; Salary \$12,000/year paid at \$1,000/month
- Motion by Bill Van Sant and seconded by Melanie Rush to approve Director of Coaching position; All voted yea
- 13-15 travel teams
- Intramural going well

B. <u>Baseball (Intramural/Travel/Connie Mack)</u> – Evan Lowery, Ryan Alderfer and Jeff Tiemann

- District tryouts this week
- Parents Night Out scheduled
- Cow Plop fundraiser earned \$6,000; Much less than targeted; Not all teams/families participated
- Marathon games a success
- 4 Connie Mack teams for the summer; Looking into ways to communicate the path after Little League (FAQs)
- Looking at other opportunities in addition to AAU
- Possible tryouts to spur interest
- Stand Pro not working properly

C. <u>Softball (Intramural/Travel)</u> – Brent Alles and Ryan Krout

- Intramural playoffs, skills competition and home run derby scheduled for beginning of June
- District teams 12U and possibly 10U
- Discussed fees for uniforms/shirts and where to put patches
- Parents Night Out cancelled due to lack of registrations
- Problem with shingles coming off dugout roofs
- 12U travel tournament weekend of May 18-19
- 14U travel team: slower start

D. Girls Lacrosse – Sarah Prebis

- Senior Night at Pennridge High School April 29; Well attended by Deep Run players
- K/2 and 3/4 age groups play until the beginning of June
- 5/6 age group is finished for the season
- 7/8 age group is in the playoffs; Won their first game; Second game May
 15
- Clinic with Pennridge High School team May 19 at Telegraph
- Nicole Boytin stepping down as commissioner next year; Dane Mangin will be transitioning in
- Looking into a refund policy to implement beginning next season
- E. <u>Boys Lacrosse</u> No report however board discussed if and how they are utilizing their funds; Consensus of the board that team money in their account should be used

- F. <u>Basketball (Intramural/Travel)</u> No report
- **G.** Camp No report

Motion to adjourn made by Bill Van Sant and seconded by Dan Shollenberger; Meeting adjourned at 10:50 p.m.