

**Deep Run Valley Sports Association  
Profit and Loss  
2023 Budget**

	Total	
<b>Income</b>		
4001 Per Player Registration Fee	75,000	
4002 Interest Income	50	
4010 Summer Camp Income	196,000	
4020 Family Membership	140,000	
4030 Sponser Income	18,750	
4040 Concession Stand	35,000	
4100 Tournament Income	4,000	Travel teams (Baseball & Soccer)
4110 Picture Sale Commission	2,500	
4140 Donation	1,000	
4150 Clinic Income	650	
<b>Total Income</b>	<b>\$ 472,950</b>	
<b>Gross Profit</b>	<b>\$ 472,950</b>	
<b>Expenses</b>		
5020 Gym/Field Rentals	5,500	XL to basketball
5021 Summer Camp Expense	147,700	
5025 Waste Removal	4,000	
5030 Insurance	21,000	
5040 Property Signs	1,800	
5055 Repairs & Maintenance	18,000	
5057 Equipment - Other	300	
5065 Postage	300	
5068 Tournament Fees	600	
5070 Bank Charges & Fees	100	
5071 Concession Stand Expens	14,000	
5150 Office Supplies	500	
5160 Internet, Cellular & Copier	5,600	Comcast, Altek, Mint Mobile
5185 Rental Equipment	5,000	
5200 Miscellaneous	0	

<u>2022 Registratons</u>	
Travel Soccer	154
Fall Soccer	581
Spring Soccer	461
Fall Baseball	296
Spring Baseball	535
Fall Softball	127
Spring Softball	234
Girls Lax	108
Boys Lax	83
Travel Basketball	141
IM Basketball	310
	<b>3,030</b>

<b>5215 Grounds &amp; Field Maintenance</b>		50,000	
<b>5220 Rest Room</b>		12,000	
<b>5230 Heating Oil/Propane/Gas</b>		4,500	
<b>5235 Electric</b>		3,000	
<b>5240 Processing Fees</b>		0	moved to Wages & Salary
<b>6010 Sponsor Expense</b>		5,000	
<b>6100 Outside Services</b>		0	Michelle's salary- moved to Wages & Salary
<b>6110 Wages &amp; Salary</b>		48,000	Includes increases approved for 2023
<b>6111 Camp Wages &amp; Salary</b>		0	1099 employees now, in summer camp expense line
<b>6120 Payroll Tax Expense</b>		15,000	
<b>6160 Refunds</b>		5,000	
<b>6560 Payroll Expenses</b>		1,500	
<b>6650 Depreciation Expense</b>		850	
<b>6651 Advertising &amp; Marketing</b>		500	\$100 Spring and Fall for FB ads
<b>6652 Donations</b>		500	
<b>6653 Interest Expense - LOC</b>		1,500	Approx \$110 per month based on current LOC balance
<b>6654 Meals &amp; Entertainment</b>		2,000	
<b>6655 Dues &amp; Subscriptions</b>		2,000	Team Snap for club included here
<b>Total Expenses</b>	<b>\$</b>	<b>375,750</b>	
<b>Net Income</b>	<b>\$</b>	<b>97,200</b>	

**Misc Notes:**

1. Income #s are based upon 2022 data - Assuming flat YOY registrations for this exercise
2. Per play fee is \$25
3. Gym/Field Rental: Board agreed to give \$5500 back to Basketball
4. Concession Stand Expense/Summer Camp Expenses/Camp Wages & Salary - used 2022 data - assuming flat YOY-- Chris L provided camp budget and expenses
5. Insurance - Current policy renews 5/1/23
6. Grounds/Field Maintenance - This includes Fairhill & Telegraph mowing